

Message Text

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PAGE 01 STATE 038604

21

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

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COM/BIC/OIM/AF/JTDOYLE

COM/BIC/OIM/AF/SKMILLER

CO;/BIC/OIM/AF/FAOCWIEJA

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COM/BIC/OED/J ALONE

STATE/EB/AF/LWHITE (PHONE)

EB/OCA/BR:IAWILLIAMSON

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R 202125Z PEB 75

FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

AMEMBASSY ACCRA

AMEMBASSY DAKAR

AMEMBASSY DAR ES SALAAM

AMCONSUL DOUALA

AMEMBASSY LAGOS

AMEMBASSY NAIROBI

UNCLAS STATE 038604

E.O. 11652: N/A

TAGS: BTRA, BEXP, CM, G;, IV, KE, MA, MP, NI, SG, TZ

SUBJECT: BUSINESS TRAVEL OF B.F. GOODRICH CHEMICAL
COMPANY REPRESENTATIVE STEPHEN G. ESAKOV

ITINERARY TENTATIVE FLIGHT SCHEDULE TIME

3/14-15 PORT LOUIS SOUTH AFRICAN AIRWAYS 242 0150

3/15-17 TANANARIVE AIR FRANCE 490 0600

3/17--0 NAIROBI AIR MADAGASCAR 52 2401

3/20-21 DAR ES SALAAM (OPEN)

3/21-23 NAIROBI (OPEN)

3/23-25 DOUALA ETHIOPIAN AIRLINES 787 0230

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3/25-28	LAGOS	NIGERIA	1015
3/28-4/2	ACCRA	GHANA 561	0900
4/2-6	ABIDJAN	GHANA 548	2245
4/6-8	DAKAR	AIR ZAIRE 050	0530

PURPOSE OF VISIT: TO FIND AGENTS FOR AND TO DEVELOP MARKETING INFORMATION FOR FOLLOWING PRODUCTS: 1) SYNTHETIC RUBBER (SBR), NITRIAL, EPDM); THERMOPLASTIC, ETC.
2) THERMOPLASTIC SYNTHETIC RESINS (PVC RESINS AND COMPOUNDS AND POLYURETHANE RESINS AND COMPOUNDS, ETC). FIRM IS SEEKING AGENTS WHO ARE ENGLISH-SPEAKING, ACQUAINTED WITH ITS PRODUCTS, AND WILLING TO STOCK PRODUCTS. ADDITIONALLY, ESAKOV IS CONSIDERING OPENING A NEAR EAST-AFRICA OFFICE IN NAIROBI.

ACTION REQUESTED: ESAKOV HAS ASKED FOR ASSISTANCE IN SCHEDULING APPOINTMENTS WITH APPROPRIATE PUBLIC AND PRIVATE SECTOR POTENTIAL END USERS OF ABOVE-LISTED PRODUCTS. IDENTIFICATION OF POSSIBLE SOURCES OF MARKETING INFORMATION WOULD ALSO BE APPRECIATED. KISSINGER

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

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Disposition Approved on Date:
Disposition Authority: n/a
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Subject: BUSINESS TRAVEL OF B.F. GOODRICH CHEMICAL COMPANY REPRESENTATIVE STEPHEN G. ESAKOV
TAGS: BEXP, BTRA, CM, IV, KE, MA, MP, NI, SG, TZ, (ESAKOV, STEPHEN G)
To: ABIDJAN
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